

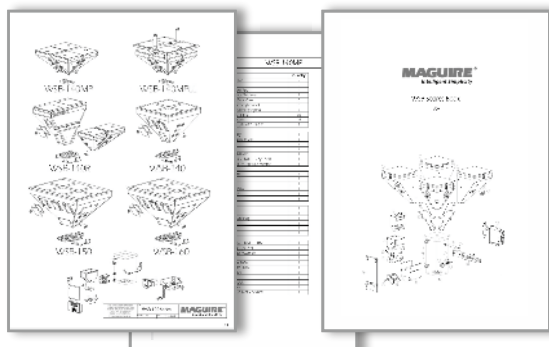
## MOU Program: Maintain, Overhaul, Upgrade



**MAINTAIN | OVERHAUL | UPGRADE**

The MOU program by Maguire aims to provide unparalleled benefits to existing Maguire users by offering comprehensive solutions for maintaining, overhauling, and upgrading their equipment. Maguire offers upgrades and revisions for all installed products. The MOU program draws all these opportunities and benefits together in one comprehensive plan.

- Lifetime software control upgrades for the life of a product
- Simple control upgrades and backward compatible
- Spare Parts in stock, available locally, 24/7
- Industry leading 5-year warranty included with all products
- Direct assistance with Maguire's technical support, service & repair teams



### 1. Maintain: Focusing on Long-Term Value



The first tier of the MOU program, MAINTAIN, emphasizes the value of maintenance and service, particularly within the 5-year warranty period.

Maguire encourages customers to prioritize the upkeep of their installed units, aligning with the company's commitment to quality and longevity.

MOU provides Maintenance Resources that include Part Libraries, Exploded Views, Calibration / Maintenance Checklists, and Accredited Service.

### 2. Overhaul: Built to last longer



OVERHAUL – Maguire's equipment is really built to last, and with an effective overhaul when required a user can easily extend the life of the product for another 10 to 15 years.

Maguire, or a local authorised distributor, will evaluate equipment, assess condition, and repair it as necessary.

Regardless of the condition we can bring the equipment back to "as new" and ensure the system provides many more years of trouble-free service, backed with a 1 year warranty.

## 3. Upgrade: Adding New Features & Capabilities






**UPGRADE** – Upgrade allows an existing user to upgrade existing equipment as applications evolve and change.

This might include switching out controllers to the latest generation touchscreen controls, making controls remote or a second control elsewhere, connecting remote alarms, adding additional materials to a process, or updating hardware for high temperature operating conditions.

Whatever the change Maguire has a broad range of upgrades for all equipment in our range, to allow users to easily optimise existing equipment for changing processes.



### MOU - Summary

Features	Maintain	Overhaul	Upgrade
 Maintain - Control Software Updates	✓	✓	✓
Maintain - Annual Preventative Maintenance	✓	✓	✓
Maintain - Calibration & Certification	✓	✓	✓
 Overhaul - Detailed product evaluation	X	✓	X
Overhaul - Minor & Major Rebuilds depending on product condition	X	✓	X
Overhaul - Updates to latest designs & features	X	✓	X
 Upgrade - Controller upgrade to latest generation	X	X	✓
Upgrade - Configuration & Application Review (Product Kits)	X	X	✓
Upgrade - Codes & Standards Review	X	X	✓

## Beyond MOU – Trade-in Opportunities

Occasionally, there are shifts in applications and needs—such as higher output demands or the necessity to handle greater volumes of materials—which are straightforward examples.

In addition to the MOU with Maguire, or through collaboration with local distributors, there's an opportunity to consider competitive trade-in options on a case-by-case basis

